NAPOLEON DISTRIBUTOR TRAINING
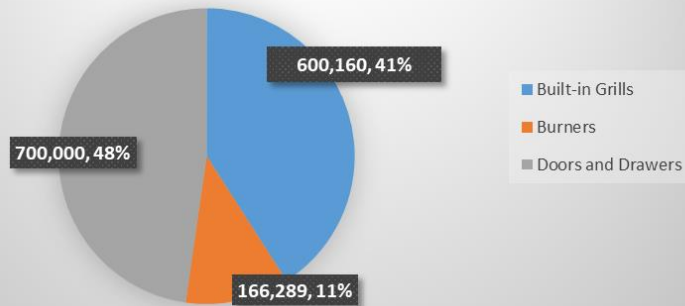## 700 SERIES

MAY 10TH , 2021

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AGENDA

- The "Why" behind the 700 Series

- The Line-up

- 700 Series Features

- Napoleon Built-in Support Center
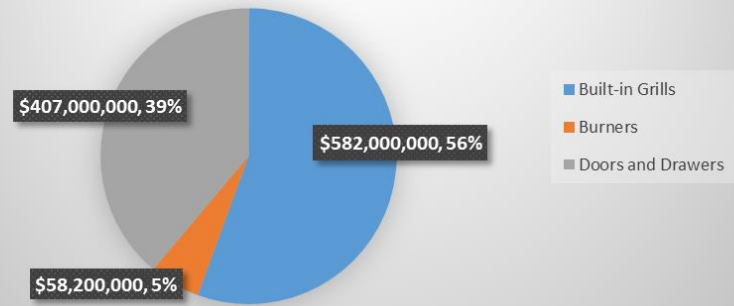
- 700 Series – Do you know?

MARKET OVERVIEW: SIZE

Unit Sales by Product Category

600,160, 41%
700,000, 48%
166,289, 11%

- Built-in Grills
- Burners
- Doors and Drawers

Dollar Sales by Product Category

$407,000,000, 39%
$582,000,000, 56%
$58,200,000, 5%

- Built-in Grills
- Burners
- Doors and Drawers

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PRESTIGE / PRESTIGE PRO REVIEW

BIPRO825RBI
Opening dimensions:
52 " w x 20 5⁄8" d x 8 7⁄8" h
(133 cm w x 52 cm d x 23 cm h)

BIPRO665RB
Opening dimensions:
38" w x 20 5⁄8" d x 8 7⁄8" h
(97 cm w x 52 cm d x 23 cm h)

BIPRO500RB
Opening dimensions:
30 ¾" w x 20 5⁄8" d x 8 7⁄8" h
(78 cm w x 52 cm d x 23 cm h)

BIP500RB
Opening dimensions:
30 ¾" w x 20 5⁄8" d x 8 7⁄8" h
(78 cm w x 52 cm d x 23 cm h)

PRESTIGE PRO

PRESTIGE

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THE "WHY" BEHIND THE 700 SERIES

- True Built-in Design – Built-in trim for better tolerance for cut-outs.

- Designed to fit traditional 30", 36", and 42" built-in grill cut-out dimensions.

- "Trimless" Design for Seamless Installation – No gaps so no trim modifications.

- All 304 Marine Grade Stainless Steel

- Convertible Valves

700 SERIES BUILT-IN GRILLS

BUILT-IN 700 SERIES 44"

BIG44RB with dual infrared rear burners

Available in Propane and Natural Gas

BIG44RBPSS | BIG44RBNSS

108,000 BTU's

6 Stainless Steel Main Burners

Dual Infrared Rear Rotisserie Burners

Main Cooking Area: 41.5" x 18"

BUILT-IN 700 SERIES 38"

BIG38RB with rear infrared burner

Available in Propane and Natural Gas

BIG38RBPSS | BIG38RBNSS

78,000 BTU's

5 Stainless Steel Main Burners

Infrared Rear Rotisserie Burner

Main Cooking Area: 35.5" x 18"

BUILT-IN 700 SERIES 32"

BIG32RB with rear infrared burner

Available in Propane and Natural Gas

BIG32RBPSS | BIG32RBNSS

66,000 BTU's

4 Stainless Steel Main Burners

Infrared Rear Rotisserie Burner

Main Cooking Area: 29.5" x 18"

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BUILT-IN COMPONENTS: WHAT'S NEW

18" DUAL INFRARED BURNER

BIB18IR

Available in Propane and Natural Gas

BIB18IRPSS | BIB18IRNSS

MSRP

30,000 BTU's

Dual Infrared SIZZLE ZONE™ Burners

Main Cooking Area: 17.5" x 18"

Stainless Steel Protective Cover

9.5mm Stainless Steel Iconic WAVE™ cooking grids

10" SINGLE INFRARED DROP-IN BURNER

BIB10IR

Available in Propane and Natural Gas

BIB10IRPSS | BIB10IRNSS

10,000 BTU's

Single Infrared SIZZLE ZONE™ Burner

Main Cooking Area: 9" x 10.5"

Stainless Steel Protective Cover

7.5mm Stainless Steel Iconic WAVE™ cooking grids

18" DUAL RANGE TOP BURNER

BIB18RT

Available in Propane and Natural Gas

BIB18RTPSS | BIB18RTNSS

30,000 BTU's

Dual Range Burners

Main Cooking Area: 17.5" x 18"

Stainless Steel Protective Cover

9.5mm Stainless Steel Iconic WAVE™ cooking grids

10" SINGLE RANGE TOP DROP-IN BURNER

BIB10RT
Available in Propane and Natural Gas
BIB10RTPSS | BIB10RTNSS

10,000 BTU's

Single Range Burner

Main Cooking Area: 9" x 10.5"

Stainless Steel Protective Cover

7.5mm Stainless Steel Iconic WAVE™ cooking grids

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BUILT-IN GRILLS

NAPOLEON EXCLUSIVE FEATURES

Rear Infrared Rotisserie Burner
Commercial quality rotisserie kit and 4 forks utilizing the rear infrared burner

9.5mm Stainless Steel Iconic WAVE™ Cooking Grids
Contour design and construction ensures consistent cooking

NIGHT LIGHT™ Control Knobs with SafetyGlow
The control knobs with SafetyGlow turn red when a burner is in use

ACCU-PROBE™ Temperature Gauge with Smoke and Sear Range
Accurately measures the temperature of your grill for optimal temperature control

Dual-Level Stainless Steel Sear Plates
The multi-level set up creates even heat distribution and protects the burners

304 Stainless Steel Construction
with brushed stainless steel trim for seamless design

Trim-less Design for Seamless Installation
Built-in trim for better tolerance with cut-outs and no modifications to create a trim-less design

Dual Two Position Warming Racks
(Grills) Add more space for warming, toasting, baking with two-positions

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BEST IN CLASS WARRANTY

LIFETIME

Hood

Stainless steel lid

Stainless steel cooking grids

Stainless steel tube burners

Stainless steel sear plates

Stainless steel infrared rotisserie

15 YEARS

All other parts

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PROFESSIONAL ASSETS

- **Professional Support Centre**

  - Data Sheets

  - Technical Sheets

  - Manuals and Assembly Guides

  - Inspirational Concept Sheets

  - 3D Files

https://www.napoleon.com/en/us/grills/support/built-grills-support-center

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PROFESSIONAL ASSETS: DATA SHEETS

PRODUCT RESOURCES

Full Product Catalog	VIEW
Product Manuals	VIEW
Assembly Guide	VIEW

INSTALLATION RESOURCES

Technical Sheets	VIEW
Data Sheets	VIEW
3D Files	VIEW

DESIGN SUPPORT

Inspirational Island Concepts	VIEW
Hot Spots Design Guide	VIEW
Hot Spots Research	VIEW

OTHER RESOURCES

Dealer Locator	VIEW

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PROFESSIONAL ASSETS: DATA SHEETS

PROFESSIONAL ASSETS:
LAUNCH BROCHURE AND INSPIRATIONAL CONCEPT SHEETS

QUESTION POLL

All Built-in Napoleon Grills come with gas hose and regulator included. True / **False**

The min/max tolerance for cut-out dimension width is 1" True / **False**
Answer: 2" tolerance

What size are our gas line adaptors? A. ¼"   B. **½"** C. 3/8" D. 1"

Gas type can only be determine by the Serial Number plate on the grill. True / **False**
Answer: Color coded on manifold under control panel

Side Burners come standard with electrical kit for wiring the unit. True / **False**

Prestige Pro Series built-in grills are compatible for wiring the daisy chain to control the side burner units. True / **False**

Who can convert the gas type on a 700 Series Grill?
A.   Grill Service Network Dealer B. License Gas Plumber C. Authorized Napoleon Dealer D. **All of the above**

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DID YOU KNOW?

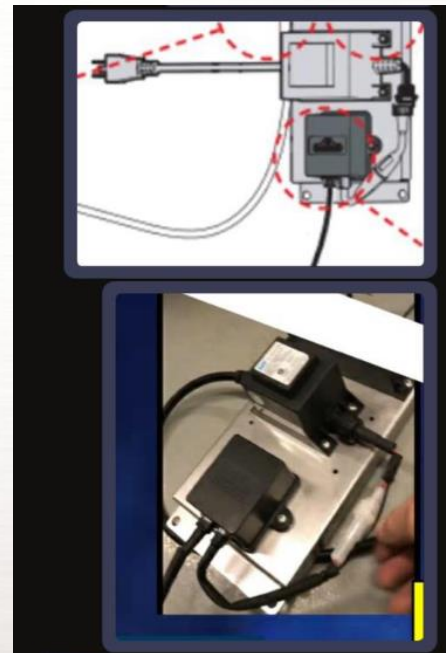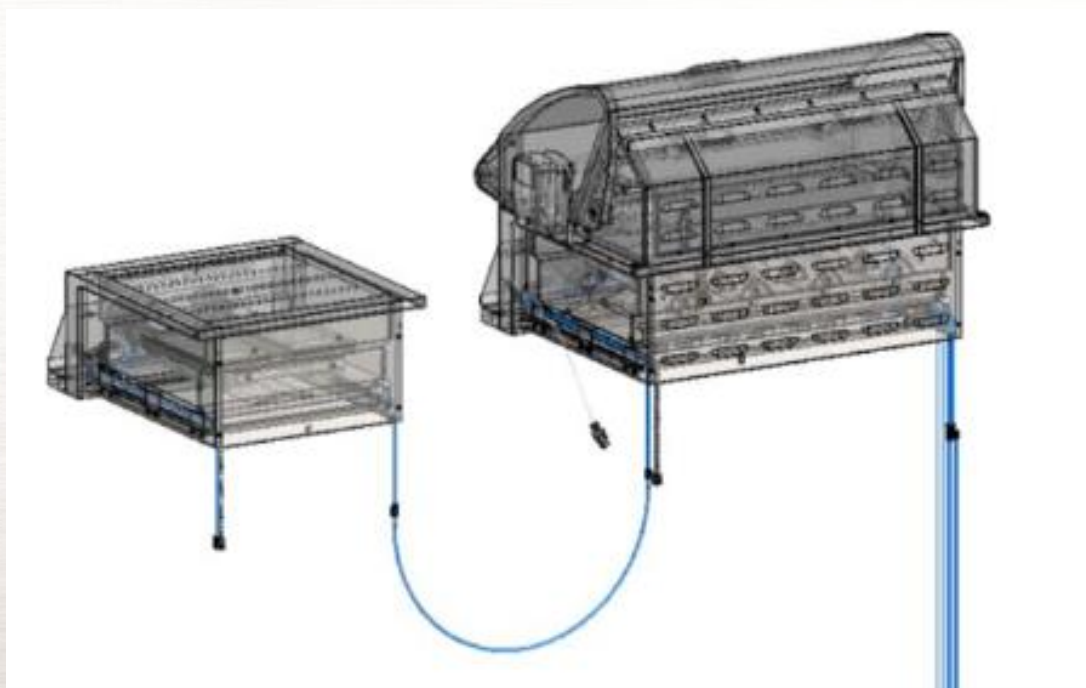The manifold next to the gas line connection is color coded marked for gas type.

A BLACK mark means LP

A Yellow mark means NG
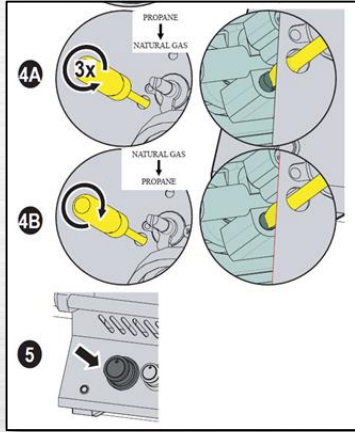
SIDE BURNER UNITS DO NOT COME WITH POWER SUPPLY.

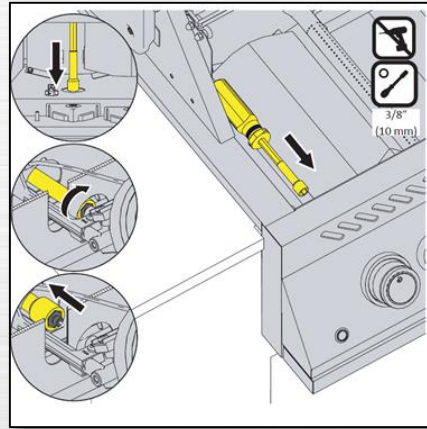| Quantity	Supply Status	Part ID	Service Charge II	Warehouse ID	Misc Ref/Descr	Unit Price
1	No ! ❗	N370-1091-SER		KYLC	$ KIT, ELECTRICAL PANEL BIB10/12/18	51.00

ON-SITE GAS CONVERSION IN 4 STEPS!

Step 1

Step 2

Step 3
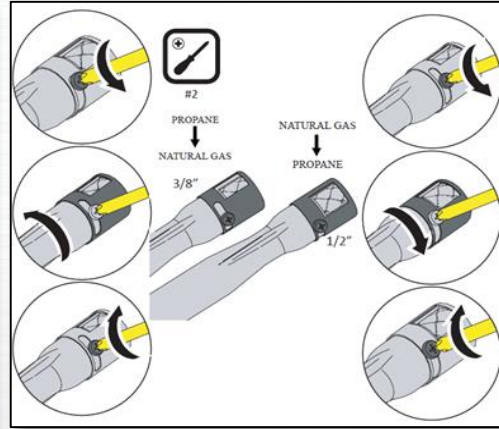
Step 4
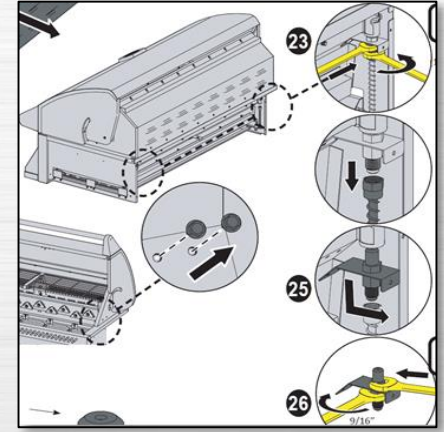
Part ID	Service Charge II	Warehouse ID	Misc Ref/Descr
N370-1048		U-NLC	$ KIT, CONV LPG TO NAT BI/BIG32/38/44
N370-1049		U-NLC	$ KIT, CONV NAT TO LPG BI/BIG32/38/44
N370-1050		U-NLC	$ KIT, CONV LPG TO NAT BI/BIB12/18RT
N370-1051		U-NLC	$ KIT, CONV NAT TO LPG BI/BIB12/18RT
N370-1052		U-NLC	$ KIT, CONVERSION LPG TO NAT BIB18IR
N370-1053		U-NLC	$ KIT, CONVERSION NAT TO LPG BIB18IR
N370-1054		U-NLC	$ KIT, CONVERSION LPG TO NAT BI/BIB10RT
N370-1055		U-NLC	$ KIT, CONVERSION NAT TO LPG BI/BIB10RT

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GAS LINE SUPPLY NOT INCLUDED
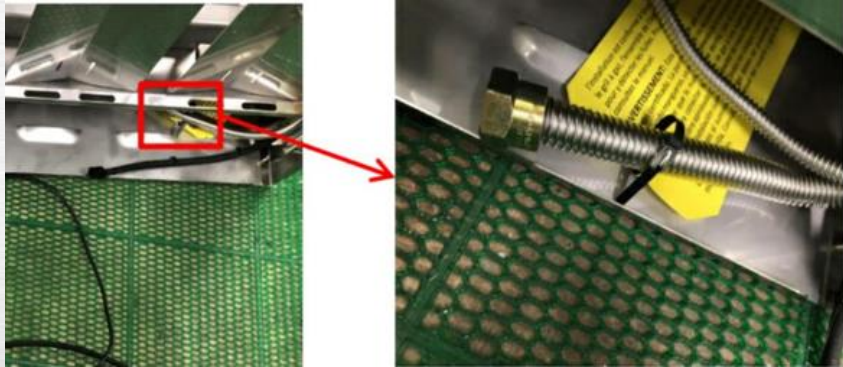
The reason being is every built-in kitchen is different and requires a licensed gas plumber to install. The manual requires the LP bottle to be positioned to the side of the grill, not directly below like a cart model where we can include a 18" hose and regulator. Every city has different fire codes also, so it is up to the license installer to determine if a metal flex hose is needed or rubber hose is ok.

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ZERO CLEARANCE LINERS

18" LINER
BI-2423-ZCL
DESIGNED FOR:
Built-In 18" Burners
(BIB18IR | BIB18RT)

32" LINER
BI-3623-ZCL
DESIGNED FOR:
Built-In 32" Grill
(BIG32RB)

38" LINER
BI-4223-ZCL
DESIGNED FOR:
Built-In 38" Grill
(BIG38RB)

44" LINER
BI-4823-ZCL
DESIGNED FOR:
Built-In 44" Grill
(BIG44RB)

EXPAND DESIGN HORIZONS WITH ZERO CLEARANCE LINERS

Allowing for more finishing material options on your custom outdoor kitchen. Available in four sizes for the grills and burners (excluding 10" burners).

Each is constructed of 304 marine grade stainless steel and feature integrated balancing brackets to assist in a true and balanced installation.

Stainless steel construction

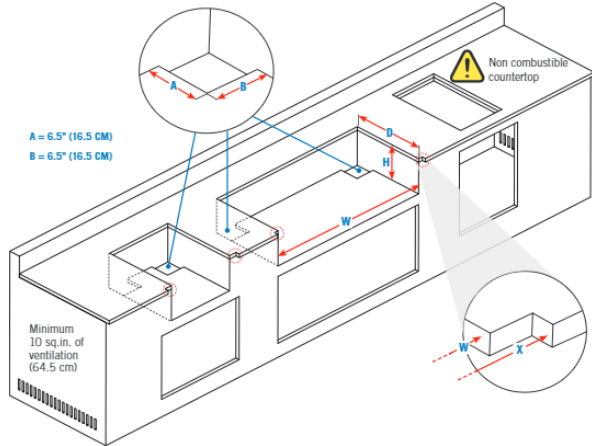Integrated hangers for balanced installation

Used for more versatile installation in a wide range of materials and finishes

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LINER INSTALL INFORMATION